

# Jazzlyn & Jamie Young TEXAS

## Real People Winning



When his successful 15-year career with a travel company ended due to COVID-19 travel restrictions, Jamie and his wife, Jazzlyn, found themselves in dire straits. “The company went bankrupt while owing us over \$50,000, right before our twins were born,” Jamie recalls. “There was a period when we had to get on a food stamps program and apply for forbearance so we didn’t lose our house. We had to give up one of our cars. We were just trying to keep a warm, happy home without losing everything.”

With three boys under the age of 18 months and almost no income, the Youngs were finally able to breathe when Jamie landed a consulting project after a year of turbulence. “I was making more money per month than I ever had before, and we were finally able to pay our bills again,” Jamie says. “We were slowly starting to chip away at the debt, but we were still in a very high-pressure situation, and I knew in the back of my mind that it wouldn’t solve our greater financial problems.”

When talking with his longtime friend, National Director 9 Kristian Hoenicke, about Melaleuca’s referral program, Jamie, who had been a Melaleuca customer in the past, was extremely resistant to anything more than buying products again. But

something caught his attention. “It was really encouraging to see regular people were winning,” he says. “You don’t need to be a ‘pro networker’ here or have a golden tongue.”

The Youngs started their Melaleuca business in October of 2022 while Jamie was still working as a consultant. “I was just squeezing it into my busy life,” he explains. “Jazz had just had knee and foot surgery and was in a wheelchair, our oldest had just turned three, and our twins were almost two. I was working 70 hours a week and I was hating the person I was becoming.”

Two months later, his boss ended up in the hospital, discontinued the project, and decided not to pay Jamie right before Christmas. “Thankfully, we had already started our Melaleuca business,” he says. “We were earning monthly checks and so were my friends!”

Jamie took the constant turbulence in his employment as a sign. He now had more time to put into his business and could accelerate his road to Executive Director. “I really love what I do with Melaleuca,” he says. “It doesn’t feel like work, and I love how fulfilling it is to see regular people win—to see my friends winning!”

Melaleuca’s track record of stability and success made it easier for the Youngs to envision a happy future again. “It’s really comforting for me to see that we can build a life through Melaleuca,” Jamie says. “The foundation has been created to outlive the people who are running it today. That gives me a lot of certainty about the time and energy that we put into this.” <sup>SA</sup>

LAST MONTH'S  
EARNINGS

\$24,663

LIFETIME  
EARNINGS

\$130,092