

Lance & Gaby Walerczyk TEXAS

Restored, Redeemed, and Empowered



Before Melaleuca, Gaby Walerczyk had worked for several MLM companies with varying degrees of success. But over time, she discovered that those businesses weren't all they claimed to be. "They are really good at painting this dream life of fun, freedom, and fulfillment—but I was not happy, I was not fulfilled, and I was feeling hopeless," Gaby recalls. "I drank the Kool-Aid, and for me the industry has been a bunch of broken promises, rah-rah speeches, deception, and pretending to hold your hand."

While considering what to do next in her career, Gaby experienced a personal financial crisis. Having promised to pay for her daughter's wedding, she found her savings gone only months away from the big day. "My daughter got engaged in September, but by June I found out that the company I had invested my savings in had closed and taken my money," she says. "I had to decide if I was going to find a way to pay for her wedding."

Hope came in the form of Executive Director 4 Jamie Young, who had worked with Gaby at an MLM years before. "When Jamie called me, I was in a pretty low place in my life," Gaby says. "I was broke, I had a lot of broken promises with people, and I had a hard time looking in the mirror."

Having been in a similar situation, Jamie understood where Gaby was coming from and was able to offer her the support she needed to move forward. "I went to work with Jamie, and we developed a clear plan," Gaby explains. "He was my rock. He cheered me on, gave me coaching, told me what I was good at, and told me what I could do better."

With a new perspective, Gaby was able to surpass the goal of paying for her daughter's wedding—which went over budget but was paid for in cash. "I was able to take care of things," Gaby says. "I've been able to create experiences for others that I wouldn't have been able to otherwise."

Her new goal is to reach out to people who have been jaded by MLM businesses and show them a completely different company that they can trust.

"Because Jamie shared this mission of helping people with me, I've been restored and empowered," Gaby says. "Now we're going to rescue the people who feel lost and displaced. For me, this is about throwing a life jacket to all the people who are feeling defeated. No one's getting hurt here." ^{SA}

LAST MONTH'S
EARNINGS

\$22,259

LIFETIME
EARNINGS

\$140,706